Consolidated Financial Statements of

# THE BAHAMAS NATIONAL TRUST

December 31, 2018

**Consolidated Financial Statements** 

December 31, 2018

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#### **INDEPENDENT AUDITORS' REPORT**

To the Council of THE BAHAMAS NATIONAL TRUST

Qualified Opinion

We have audited the consolidated financial statements of The Bahamas National Trust ("the Trust"), which comprise the consolidated statement of financial position as at December 31, 2018, and the related consolidated statements of comprehensive (loss)/income, changes in fund balances and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matters described in the *Basis for Qualified* Opinion paragraphs, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Trust as at December 31, 2018, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS").

### Basis for Qualified Opinion

In common with many non-profit organizations, the Trust derives a portion of its total income from events, contributions, gifts and donations, some of which are received in cash. The completeness of these cash receipts is not always susceptible to satisfactory audit procedures. Accordingly, our audit procedures on such income were limited to amounts recorded in the records of the Trust and we were not able to determine whether any adjustments to these amounts might have been necessary.

Real property bequeathed or donated as gifts in-kind is included in income at the time that title has passed to the Trust and it is made aware of this. Management has elected to record such income at a nominal value, which is not in accordance with IFRS. Such real property is generally received as properties to be held for long-term preservation, and as such, management does not consider these "assets" in the normal sense, and further considers that assigning fair values to such property would distort the Trust's consolidated financial position.

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the financial statements in the Commonwealth of The Bahamas, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.



#### **INDEPENDENT AUDITORS' REPORT (continued)**

#### Other Information

Management is responsible for the other information. The other information obtained at the date of this auditors' report is information included in the Trust's Annual Report, but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

The Council is responsible for overseeing the Trust's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether due
to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
forgery, intentional omissions, misrepresentations, or the override of internal control.



## **INDEPENDENT AUDITORS' REPORT** (continued)

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the
  disclosures, and whether the consolidated financial statements represent the underlying transactions and
  events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on Other Legal and Regulatory Requirements

In our opinion, the Trust's accounting records, of which we are the auditors, have been kept as required by the provisions of the Bahamas National Trust Act 1959.

CHARTERED ACCOUNTANTS

March 31, 2019 Nassau, Bahamas

Consolidated Statement of Financial Position

December 31, 2018

(Expressed in Bahamian dollars)

	General Fund 2018	The Heritage Fund 2018	Total Funds 2018	Total Funds 2017
ASSETS				
Current assets				
Cash and cash equivalents (Note 4)	\$ 245,169	\$ 214	\$ 245,383	\$ 299,443
Term deposits (Note 5)	36,422	-	36,422	37,694
Accounts receivable (Note 6)	353,895	•	353,895	117,941
Other receivables	208,657	-	208,657	5,241
Interest receivable (Note 7)	40,532	-	40,532	40,593
Inventories	66,624	-	66,624	78,199
Prepayments and other assets	93,798	<del>-</del>	93,798	14,794
Total current assets	1,045,097	214	1,045,311	593,905
Non-current assets	·			
Financial assets at amortized cost (Note 7)	-	2,080,000	2,080,000	2,200,000
Financial assets at fair value through				
profit or loss (Note 8)	247,437	1,584,048	1,831,485	2,870,995
Capital work-in-progress (Note 9)	78,591	-	78,591	96,845
Intangible assets (Note 10)	34,140	-	34,140	37,743
Property and equipment (Note 11)	1,409,293		1,409,293	978,301
Total non-current assets	1,769,461	3,664,048	5,433,509	6,183,884
Total assets	\$2,814,558	\$3,664,262	\$6,478,820	\$6,777,789
LIABILITIES Current liabilities Accrued expenses and other liabilities				
(Note 15)	247,164	_	247,164	254,598
Deferred contributions (Note 16)	703,319	<u>.</u>	703,319	829,133
Total liabilities	950,483	-	950,483	1,083,731
i otal navinties	90U,403	<del></del> -	<del>3</del> 00,463	1,000,731
NET ASSETS	\$1,864,075	\$3,664,262	\$5,528,337	\$5,694,058
FUND BALANCES	\$1,864,075	\$3,664,262	\$5,528,337	\$5,694,058
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See accompanying notes. See Independent Auditors' Report on pages 1 to 3.

Approved on behalf of the Council of The Bahamas National Trust:

Dresident

Honorary Treasurer

Consolidated Statement of Comprehensive (Loss)/Income

For the year ended December 31, 2018

	General	The Heritage	Total Funds	Total Funds
	Fund 2018	Fund 2018	2018	2017
INCOME	2010	2010	2010	2017
Government grants (Note 13(a))	\$1,500,000	\$ -	\$1,500,000	\$1,500,000
Contributions from non-profit organizations	1,384,618	Ψ -	1,384,618	1,041,284
Other gifts and donations	682,937	_	682,937	671,443
Park fees, moorings and tours	561,977	_	561,977	423,514
Events proceeds and other activities	307,394	_	307,394	229,541
In-kind donations	217,883	_	217,883	153,121
Dividends (Note 8)	217,000	143,835	143,835	31,561
Interest	7,121	96,119	103,240	90,723
Members' subscriptions	101,458	90,119	101,458	77,897
Realized gain on financial assets at FVTPL	101,450	88,045	88,045	11,091
Retail sales	77,644	00,040	77,644	58,777
	69,472	•	69,472	37,706
Income from Discovery Club	39,942	•	39,942	17,274
Dive tag sales	900	•	39,942 900	600
Research fees	900	-	900	62,476
Income from insurance claim proceeds  Total income	4,951,346	327,999	5,279,345	4,395,917
· · ·	4,951,340	327,999	5,219,545	4,393,917
EXPENSES (1) (1) (2) (2)	0.004.005		0.004.005	4 750 074
Salaries and benefits (Notes 13(c),18)	2,004,325	-	2,004,325	1,752,971
Projects supported by non-profit organizations	913,389	440.057	913,389	969,245
Net change in fair value through profit or loss	-	440,257	440,257	-
Cost of events	380,458	-	380,458	208,273
Depreciation and amortization (Notes 10,11)	267,110	-	267,110	222,160
In-kind expenses	217,883	-	217,883	153,121
Repairs and maintenance – general	176,676	-	176,676	143,695
Maintenance – vehicles and boats	156,504	-	156,504	133,204
Committees, conferences and travel	135,227	-	135,227	109,605
Utilities	124,871	-	124,871	145,682
General insurance	102,391	-	102,391	97,072
Miscellaneous	103,047	-	103,047	38,123
Professional fees	87,858	-	87,858	154,072
Advertising, publications and outreach	85,450	-	85,450	55,230
Postage and office supplies	69,098	-	69,098	81,473
Rent	52,800	-	52,800	52,300
Cost of sales – retail	47,182	-	47,182	18,436
Bank charges	29,810	-	29,810	17,746
Freight and duty	28,311	-	28,311	14,765
Security	16,830	-	16,830	10,417
Public meetings and school education	5,589		5,589	5,598
Total expenses	5,004,809	440,257	5,445,066	4,383,188
Net operating (loss)/income	(53,463)	(112,258)	(165,721)	12,729
OTHER COMPREHENSIVE INCOME	(55,465)	(112,230)	(100,721)	12,723
Item that may be reclassified subsequently				
to profit or loss				
Net change in fair value of available-for-sale				
investments (Note 8)	_	_	_	211,878
Net (loss)/income and total comprehensive			-	211,070
(loss)/income and total comprehensive	\$ (53,463)	\$ (112,258)	\$ (165,721)	\$ 224,607
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Consolidated Statement of Changes in Fund Balances

For the year ended December 31, 2018

	General Fund	The Heritage Fund	Total Funds
FUND BALANCES AS AT DECEMBER 31, 2016	\$1,393,102	\$4,076,349	\$5,469,451
Total comprehensive (loss)/income:			
Net (loss)/income	(101,612)	114,341	12,729
Other comprehensive income	•	211,878	211,878
Total comprehensive (loss)/income	(101,612)	326,219	224,607
Inter-fund transfer	82,862	(82,862)	_
FUND BALANCES AS AT DECEMBER 31, 2017	1,374,352	4,319,706	5,694,058
Net loss and total comprehensive loss for the year	(53,463)	(112,258)	(165,721)
Inter-fund transfer	543,186	(543,186)	_
FUND BALANCES AS AT DECEMBER 31, 2018	\$1,864,075	\$3,664,262	\$5,528,337

See accompanying notes. See Independent Auditors' Report on pages 1 to 3.

Consolidated Statement of Cash Flows

For the year ended December 31, 2018

	General Fund 2018	The Heritage Fund 2018	Total Funds 2018	Total Funds 2017
CASH PROVIDED/(USED IN):				
Cash flows from operating activities				
Net operating income/(loss)	\$ (53,463)	\$ (112,258)	\$ (165,721)	\$ 12,729
Adjustments to reconcile net operating income/(loss) to cash provided by/(used in) operating activities:				
Depreciation and amortization	267,110	-	267,110	222,160
Amortization of deferred contribution	(1,251,773)	-	(1,251,773)	(303,255)
Gratuity provision	(7,000)	-	(7,000)	29,604
Change in fair value of financial assets		440.057	440.057	
at FVTPL	-	440,257	440,257	(264)
Amortization of life membership subscriptions	- /7 400\	(06 440)	(103,239)	(364) (90,723)
Interest income Dividends	(7,120)	(96,119) (143,835)	(103,239)	(90,723)
Cash (used in)/provided by operating	<u>-</u>	(143,033)	(140,000)	(31,301)
activities before changes in operating				
assets and liabilities	(1,052,246)	88,045	(964,201)	(161,410)
Decrease (increase) in operating assets:	(1,002,240)	00,040	(004,201)	(101,410)
Inventories	11,575	_	11,575	(14,760)
Accounts receivable	(235,954)	_	(235,954)	(75,360)
Other receivables	(203,355)	_	(203,355)	(2,650)
Prepayments and other assets	(79,004)	-	(79,004)	11,011
(Decrease) increase in operating liabilities:	• • •		. ,	
Accrued expenses and other liabilities	(433)	-	(433)	58,202
Deferred contributions	1,125,959	-	1,125,959	234,722
Inter-fund transfer	543,186	(543,186)	-	
Net cash provided by/(used in) operating				
activities	109,727	(455,141)	(345,414)	49,755
Cash flows from investing activities				
Interest received	7,120	96,119	103,239	102,701
Sale of financial assets at amortized cost	120,000	-	120,000	-
Sale of financial assets at FVTPL	384,136	358,954	743,090	-
Net decrease/(increase) in term deposits	1,272	-	1,272	(1,039)
Addition to capital work-in-progress	(24,620)	-	(24,620)	(100,652)
Acquisitions of property and equipment and intangible assets	(651,627)	_	(651,627)	(268,492)
Net cash (used in)/provided by investing	(001,021)		(001,021)	(200,402)
activities	(163,719)	455,073	291,354	(267,482)
Net (decrease) in cash and cash equivalents	(53,992)	(68)	(54,060)	(217,727)
Cash and cash equivalents at beginning of year	299,161	282	299,443	517,170
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 245,169	\$ 214	\$ 245,383	\$ 299,443

(continued)

Consolidated Statement of Cash Flows (continued)

For the year ended December 31, 2018

•	General Fund 2018	The Heritage Fund 2018	Total Funds 2018	Total Funds 2017	
Represented by:		"	- · <del>-</del>		
Cash on hand	\$ 10,901	\$ -	\$ 10,901	\$ 21,344	
Cash at banks	234,268	214	234,482	278,099	
	\$ 245,169	\$ 214	\$ 245,383	\$ 299,443	

## Non-cash transactions:

Dividends of \$143,835 (2017 - \$36,561) on financial assets at fair value through profit or loss (2017 – available-for-sale investments) were reinvested in the applicable investment.

See accompanying notes. See Independent Auditors' Report on pages 1 to 3.

Notes to the Consolidated Financial Statements

December 31, 2018

#### 1. GENERAL INFORMATION

The Bahamas National Trust (the "Trust") was incorporated as a Trust for Places of Historic Interest or Natural Beauty under the provisions of the Bahamas National Trust Act, 1959, as amended ("the Act"). It exists for the purposes of promoting the permanent preservation, for the benefit and enjoyment of the Commonwealth of The Bahamas, of lands and tenements (including buildings) and submarine areas of beauty or natural or historic interest and, as regards lands and submarine areas, for the preservation (so far as practicable) of their natural aspect, features, and animal, plant and marine life.

The consolidated financial statements include the financial statements of the Trust and its wholly-owned subsidiary, Bahamas National Park Safaris Ltd. ("BNPS"), a company incorporated under the Companies Act 1992, of the Commonwealth of The Bahamas on April 21, 2017.

The affairs of the Trust are administered by a Council and an Executive Committee, the composition, powers and proceedings of which are governed by the provisions of the Act.

The principal administrative office of the Trust is located at Bay Street Business Centre, East Bay Street, Nassau, The Bahamas.

The consolidated financial statements were authorized to be issued by the Council of The Bahamas National Trust on March 31, 2019.

#### 2. ADOPTION OF NEW STANDARDS AND AMENDMENTS TO THE STANDARDS

The accounting policies adopted in the preparation of the Trust's financial statements are consistent with those of the previous financial year except for the adoption of IFRS 9, *Financial Instruments* effective January 1, 2018, which replaces IAS 39, *Financial Instruments: Recognition and Measurement*. As permitted by the transition provisions of IFRS 9, comparative information has not generally been restated to reflect the requirements of the standard. Information about the classification and measurement of financial instruments of the Trust under IFRS 9 are included in Note 3.

At the date of these consolidated financial statements, the following standards and amendments to the existing standards issued by the International Accounting Standards Board (the "IASB") have not been applied in these consolidated financial statements, as they are not yet effective:

IFRS 3 (amendments) - Clarifying Definition of a Business - effective from January 1, 2020

IFRS 16 - Leases - effective from January 1, 2019

IFRS 17 - Insurance Contracts - effective from January 1, 2021

IFRS 40 (amendments) - Transfers of Investment Property - effective from July 1, 2018

The Council is in the process of determining the effects, if any, on the consolidated financial statements of the adoption of such standards and amendments to the standards.

Notes to the Consolidated Financial Statements

**December 31, 2018** 

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### a. Statement of compliance

The Trust's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the IASB. The significant accounting policies set out below have been consistently applied to all years presented, except for the changes noted below.

#### b. Basis of preparation

These consolidated financial statements have been prepared on the historical cost basis except for financial assets at fair value though profit or loss, which are stated at fair value. The consolidated financial statements are expressed in Bahamian dollars, which is the functional and reporting currency of the Trust.

#### c. Basis of consolidation

The consolidated financial statements comprise the financial statements of the Trust and its whollyowned subsidiary, Bahamas National Park Safaris Ltd., as at December 31, 2018. Control is achieved when the Trust is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. The whollyowned subsidiary is fully consolidated from the date of its incorporation.

All intercompany transactions, balances and unrealized gains or losses on transactions are eliminated on consolidation.

The financial statements of the wholly-owned subsidiary are prepared for the same reporting date as the Trust using consistent accounting policies.

#### d. Use of estimates and judgments

The preparation of the consolidated financial statements in compliance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments, in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements, are described in the following notes:

- Note 3 Financial assets and financial liabilities
- Note 10 Intangible assets
- Note 11 Property and equipment
- Note 19 Fair value of financial instruments
- Note 20 Financial risk management

Notes to the Consolidated Financial Statements

December 31, 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### e. Financial assets

#### Financial assets - initial recognition and subsequent measurement effective January 1, 2018

The Trust classifies its financial assets into the following categories: financial assets at fair value through profit or loss and financial assets at amortized cost. The classification depends on the Trust's business model and the instrument's contractual cash flow characteristics.

## (i) Financial assets at fair value through profit or loss (FVTPL)

Financial assets at fair value through profit or loss is the classification for instruments that are held for trading or managed and whose performances are evaluated on a fair value basis and are measured at fair value through profit or loss because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets. Financial assets at fair value through profit or loss are initially recognized at fair value. Transaction costs directly attributable to the assets are recorded as expenses. Subsequent to initial recognition, financial assets at FVTPL are re-measured at fair value. Unrealized gains and losses arising from changes in the fair value of these financial assets are recognized in the consolidated statement of comprehensive (loss)/income. Balances included in this classification are investments in mutual funds and investments held in Fidelity account.

## (ii) Financial assets at amortized cost

Financial assets at amortized cost applies to instruments for which an entity has a business model to hold the financial asset to collect the contractual cash flows, which are solely payments of principal and interest. Subsequent to initial recognition, financial assets at amortized cost are re-measured at fair value. Balances included in this classification are cash and cash equivalents, term deposits, interest receivable, accounts receivable, other receivables and investments in government stocks.

### Financial assets - classification and subsequent measurement prior to January 1, 2018

The Trust classified its financial assets into the following categories: available-for-sale investments and loans and receivables. The classification depended on the nature and purpose of the financial assets. Management determined the classification at the time of initial recognition.

## (i) Available-for-sale investments

Available-for-sale investments were non-derivative financial assets that were designated as available for sale or were not classified in any of the other categories of financial assets. Subsequent to initial recognition, they were measured at fair value and changes therein, other than impairment losses, were recognized in other comprehensive income/(loss). The Trust's investments in mutual funds and investments held in Fidelity account were classified as available-for-sale investments.

#### (ii) Loans and receivables

Loans and receivables were non-derivative financial assets with fixed or determinable payments that were not quoted in an active market, except those that the Trust intended to sell in the short-term, or that were designated as at fair value through profit or loss or available-for-sale. Loans and receivables were initially measured at fair value and subsequently measured at amortized cost, less provision for impairment losses, if any. Balances included in this classification were cash and cash equivalents, term deposits, interest receivable, accounts receivable and investments in government stocks.

Notes to the Consolidated Financial Statements

December 31, 2018

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## e. Financial assets (continued)

Presented below is the impact of the adoption of IFRS 9 as at January 1, 2018 on the Trust's consolidated financial statements:

	Original classification under IAS 39	New classification category under IFRS 9	Original carrying amount under IAS 39	New carrying amount under IFRS 9
Cash and cash equivalents	Loans and receivables	Amortized cost	\$ 299,443	\$ 299,443
Term deposits	Loans and receivables	Amortized cost	37,694	37,694
Accounts receivable	Loans and receivables	Amortized cost	117,941	117,941
Interest receivable	Loans and receivables	Amortized cost	40,593	40,593
Investments in government stock	Loans and receivables	Amortized cost	2,200,000	2,200,000
Investments in mutual funds	Available-for-sale	Mandatorily FVTPL	2,119,424	2,119,424
Investments held in Fidelity account	Available-for-sale	Mandatorily FVTPL	751,571	751,571
_			\$5,566,666	\$5,566,666

### f. Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and cash at banks.

## g. Term deposits

Term deposits represent deposits with original maturities of over three months.

#### h. Inventories

Inventories which are comprised of books, shirts and other souvenirs for sale are carried at the lower of cost and net realizable value.

#### Investments in mutual funds

Investments in mutual funds are classified as financial assets at fair value through profit or loss (2017 - available-for-sale) and are initially measured at fair value. After initial measurement, the Trust continues to measure these investments at fair value. Investments in mutual funds are stated at their published net asset value, which approximates fair value at the reporting date. Gains and losses arising from changes in the fair value of these investments are recognized in net change in fair value of financial assets at FVTPL (2017 - available-for-sale investments) in profit or loss (2017 - other comprehensive (loss)/income).

Notes to the Consolidated Financial Statements

December 31, 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### j. Investments held in Fidelity account

Investments held in Fidelity account represent the investment portfolio bequeathed to the Trust by the late Gregory John Pentek. These investments are classified as financial assets at fair value through profit or loss (2017 – available-for-sale investments) and were valued at fair value at the time the assets were legally transferred to the Trust. Subsequent changes in fair value are recognized in profit or loss (2017 - other comprehensive income/(loss)).

## k. Fair value hierarchy

The Trust measures fair values using the following fair value hierarchy:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from the prices).

Level 3 - Inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The level in the fair value hierarchy within which the fair value measurement is categorized in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, the measurement is a Level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment, considering factors specific to the asset or liability.

The determination of what constitutes "observable" requires significant judgment by the Trust. The Trust considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

## I. Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with the 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measures at amortized cost. Under IFRS 9, credit losses are recognized earlier than under IAS 39.

Notes to the Consolidated Financial Statements

December 31, 2018

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### m. Financial liabilities

Effective January 1, 2018, the Trust classifies its financial liabilities as financial liabilities at amortized cost under IFRS 9. In prior years, the Trust's financial liabilities were classified as other financial liabilities under IAS 39.

## Financial liabilities at amortized cost

Financial liabilities at amortized cost are initially measured at fair value, net of transaction costs and are subsequently measured at amortized cost using the effective interest method. Balances included in this classification are accrued expenses and other liabilities.

The accounting for the Trust's financial liabilities remains largely the same as it was under IAS 39.

### n. Recognition of financial assets and financial liabilities

The Trust recognizes financial assets and financial liabilities on the day it becomes a party to the contractual provisions of the instruments.

## o. De-recognition of financial assets and financial liabilities

The Trust derecognizes financial assets when the contractual rights to receive cash flows from the assets expire, or have been transferred and the Trust has transferred substantially all the risks and rewards of ownership. A financial liability is derecognized when the obligation specified in the contract is discharged, cancelled or expires.

#### p. Property and equipment

Property and equipment are stated at historical cost less accumulated depreciation and impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Trust, and the cost of the item can be measured reliably. Repairs and maintenance are charged to the statement of comprehensive (loss)/income during the period in which they are incurred.

Depreciation is provided, principally on a straight-line basis, with reference to the following estimated useful lives of the assets:

Buildings - 20 years
Leasehold improvements - 7 - 10 years
Furniture, fixtures and equipment - 5 - 7 years
Motor vehicles and boats - 4 years

Land is not depreciated. Gains and losses on disposals are determined by comparing proceeds with the carrying amount and are included in the statement of consolidated comprehensive (loss)/income.

#### q. Leasehold properties

Leasehold properties comprise land and marine park holdings designated as conservation areas under the Act and are not assigned a value. The properties are held under 99-year leases granted by the Government of the Commonwealth of The Bahamas that require nominal annual rental payments.

Notes to the Consolidated Financial Statements

December 31, 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### r. Capital work-in-progress

Assets under construction or development are recognized as capital work-in-progress until such time as they are available for the intended use. Capital work-in-progress is stated at cost, less impairment losses, if any.

Capital work-in-progress is not depreciated. The total cost of a project is transferred to the relevant asset class on its completion and when available for the intended use.

#### s. Intangible assets

Intangible assets are carried at cost less accumulated amortization and impairment losses.

Amortization is recognized on a straight-line basis over the estimated useful lives of the assets of five (5) years in the consolidated statement of comprehensive (loss)/income. The estimated useful life and the amortization method are reviewed at the end of each reporting period and impairment losses or reversals of such losses are recognized in the consolidated statement of comprehensive (loss)/income.

### t. Foreign currency transactions and balances

The financial statements are presented in Bahamian dollars, which is the Trust's functional and presentation currency. Foreign currency transactions are translated into the functional currency using exchange rates prevailing at the dates of the transactions. Exchange differences arising on foreign currency transactions are included in the consolidated statement of comprehensive (loss)/income.

#### u. Related parties

A related party represents an entity or an individual that has the ability to control, directly or indirectly, through one or more intermediaries, or exercises significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity and its key management personnel. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

## v. Income and expenses recognition

Subscriptions, gifts and donations, income from exhibition proceeds and other activities and government grants are included in income of the General Fund when received except for life membership subscriptions and non-expendable capital contributions. Life membership are deferred and taken to income evenly over a period of up to ten years. Non-expendable capital contributions relating to The Heritage Fund are credited directly to the restricted fund balance account of that endowment fund.

The Trust applies the deferral method of accounting for restricted contributions under which restricted contributions related to expenses of future periods are deferred and recognized as revenue in the period in which the related expenses are incurred.

Notes to the Consolidated Financial Statements

December 31, 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### v. Income and expenses recognition (continued)

Real property bequeathed or donated as gifts in-kind are included in income at the time that title has passed to the Trust and it is made aware of this. Management has elected to record such income at a nominal value, which is not in accordance with IFRS. Such real property is generally received as properties to be held for preservation, and as such, management does not consider these to be "assets" in the normal sense, and further considers that assigning fair values to such property would distort the consolidated statement of financial position.

Other assets bequeathed or donated as gifts in-kind are included in income on the date acquired at fair value as determined by management using relevant market data, or when considered necessary, professional appraisals.

All other income and expenses are generally recorded on an accrual basis.

#### w. Pension costs

The Trust has a defined contribution pension plan for its employees. The plan is funded by payments from employees and the Trust. The employees contribute a minimum of 5% of their monthly salaries and the Trust contributes a maximum of 5% of employees' salaries. The Trust's contributions are reflected in the consolidated statement of comprehensive (loss)/income in the year in which they are due. Colina Financial Advisors Ltd. ("CFAL") administers the Plan.

#### 4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are comprised of:

	General Fund 2018	The Heritage Fund 2018	Total Funds 2018	Total Funds 2017
Cash on hand	\$ 10,901	\$ -	\$ 10,901	\$ 21,344
Cash at banks				
RBC Royal Bank (Bahamas) Limited	120,052	214	120,266	118,223
Commonwealth Bank Limited	90,763	-	90,763	144,624
Bank of Bahamas Limited	23,453	-	23,453	15,252
	234,268	214	234,482	278,099
	\$245,169	\$214	\$245,383	\$299 <u>,</u> 443

As at December 31, 2018, the Trust has a corporate credit card and an overdraft facility with RBC Royal Bank (Bahamas) Limited for \$43,500 (2017 - \$43,500) and \$225,000 (2017 - \$225,000), respectively, which are secured by BGRS with a carrying value of \$300,000 (2017 - \$300,000) (See Note 7).

Notes to the Consolidated Financial Statements

December 31, 2018

### 5. TERM DEPOSITS

Term deposits are comprised of:

	General Fund 2018	 age und 018	Total Funds 2018	Total Funds 2017	
RBC FINCO Commonwealth Bank Limited	\$ 6,979 29,443	\$ -	\$ 6,979 29,443	\$ 6,979 30,715	
	\$36,422	\$ -	\$36,422	\$37,694	

Term deposits earn interest at rates of 0.05% and 1.25% (2017 - 0.2% and 1.25%) per annum and mature on January 20, 2019 and November 26, 2019, respectively.

#### 6. ACCOUNTS RECEIVABLE

Accounts receivable are as follows:

	2018	2017
Contributions and income receivable	\$103.895	\$117,941
Shark tank receivable	250,000	-
	\$353,895	\$117,941

Accounts receivable are short-term and their carrying values are considered a reasonable approximation of their fair values.

The ageing of accounts receivable is as follows:

	2018				
	Current	> 31 days	> 61 days	Total	
Contributions and income receivable	\$ 6,656	\$ 46,147	\$ 51,092	\$103,895	
Shark tank receivable	-	250,000	-	250,000	
Contributions and income receivable	\$ 6,656	\$296,147	\$ 51,092	\$353,895	
			2017		
	Current	> 31 days	> 61 days	Total	
Contributions and income receivable	\$13,253	\$101,660	\$ 3,028	\$117,941	

Accounts receivable includes a \$250,000 donation awarded to the Trust as winner of the Discovery Channel's "Shark Tank Meets Shark Week" competition in July 2018. The prize was \$50,000 in cash. Mr. Daymond John matched the amount with a pledge of \$50,000 and an anonymous donor pledged an additional \$150,000 for a total of \$250,000.

#### 7. FINANCIAL ASSETS AT AMORTIZED COST

Financial assets at amortized cost are as follows:

	Interest rate			2018	2	2017									
												Maturity date	Quantity	Amortized cost	Quantity
Bahamas Government	Prime + 0.281%	28/11/2018		\$ -	120.000	£ 420.000									
Registered Stock Bahamas Government	Fillie + 0.201%	26/11/2016	•	\$ -	120,000	\$ 120,000									
Registered Stock Bahamas Government	Prime + 0.156%	18/01/2021	1,900,000	1,900,000	1,900,000	1,900,000									
Registered Stock	Prime + 0.293%	25/09/2027	180,000	180,000	180,000	180,000									
				\$2,080,000		\$2,200,000									

Interest on Bahamas Government Registered Stocks (BGRS) is receivable semi-annually in June and December. As at December 31, 2018, interest receivable from BGRS amounted to \$40,532 (2017 - \$40,593). Additionally, BGRS with a carrying value of \$300,000 (2017 - \$300,000) is held by RBC Royal Bank (Bahamas) Limited as collateral for the overdraft facility (See Note 4).

### 8. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss are as follows:

	2018				2017			
	Quantity	Cost	Fair value	Quantity	Cost	Fair value		
The Heritage Fund								
Investments in mutual funds								
Templeton Global Bond Fund -								
Class A	40,270	\$ 443,763	\$ 455,058	42,431	\$ 466,525	\$ 504,504		
Templeton Growth Fund - Class A	54,460	1,033,008	1,128,990	59,241	1,105,366	1,614,920		
		1,476,771	1,584,048		1,571,891	2,119,424		
General Fund								
Investments held in Fidelity								
account		265,985	247,437		721,084	751,571		
		\$1,742,756	\$1,831,485		\$2,292,975	\$2,870,995		

The Trust has elected to automatically reinvest the dividends from investments in Templeton Global Bond Fund - Class A and Templeton Growth Fund - Class A. During 2018, reinvested net dividends amounted to \$20,337 (2017 - \$11,635) and \$123,498 (2017 - \$19,926) in Templeton Global Bond Fund - Class A and Templeton Growth Fund - Class A, respectively.

When investment income of The Heritage Fund is required to meet the operational needs of the General Fund, shares of the Templeton funds may be sold for this purpose.

Notes to the Consolidated Financial Statements

December 31, 2018

## 8. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (continued)

As at December 31, 2017, included in the fund balance of The Heritage Fund was the net change in fair value of available-for-sale investments arising from the re-measurement of these investments to fair value. The movement in the fair value reserve is as follows:

Balance at December 31, 2016	335,656
Net change in fair value	211,878
Balance at December 31, 2017	\$547,534

Effective January 1, 2018, The Heritage Fund investments were reclassified from available-for-sale investments to financial assets at fair value through profit or loss. As a result of the reclassification, the related balances in the fair value reserve was transferred to The Heritage Fund balance.

	Effect on the fair value reserve	Effect on The Heritage Fund balance
Opening balance - IAS 39	\$ 547,534	\$ 3,772,172
Reclassify investments from available-for-sale to fair value through profit or loss	(547,534)	547,534
Opening balance - IFRS 9	\$ -	\$ 4,319,706

Investments held in Fidelity account represent the assets bequeathed for the Exuma Cays Land and Sea Park amounting to \$294,970, as disclosed in Note 16, net of unrealized losses of \$47,533. Bahamas National Trust Fund Inc., an entity registered in the United States of America, is the custodian of these assets under a custody agreement with the Trust.

# 9. CAPITAL WORK-IN-PROGRESS

Capital work-in-progress is comprised of:

	2018					
	Balance, beginning of year	Additions during the year	Transfers to fixed assets/ intangible assets	Derecognized during the year	Balance, end of year	
Retreat capital improvements	\$47,124	\$ -	\$(42,874)	\$(4,250)	\$ -	
Reverse Osmosis System - Exuma	33,980	-		•	33,980	
Utility Building - Exuma	15,741	28,870	-	-	44,611	
	\$96,845	\$28,870	\$(42,874)	\$(4,250)	\$78,591	

		;	2017		
	Balance, beginning of year	Additions during the year	Transfers to fixed assets/ intangible assets	Derecognized during the year	Balance, end of year
Retreat capital improvements	\$ -	\$ 47,124	\$ -	\$ -	\$47,124
Reverse Osmosis System - Exuma	-	33,980	-	-	33,980
Utility Building - Exuma	-	15,741	-	-	15,741
Satellite system upgrade - Exuma	17,417	691	(18,108)	•	-
E-Tapestry software	9,832	3,116	(12,948)	-	-
Website development	28,390	-	(28,390)	•	(-)
	\$55,639	\$100,652	\$(59,446)	\$	\$96,845

## 10. INTANGIBLE ASSETS

Intangible assets are comprised of:

<del></del>	Computer software	Website development	Total
Cost		•	
Balance at December 31, 2017	\$12,948	\$28,390	\$41,338
Addition during the year	-	5,287	5,287
Balances at December 31, 2018	12,948	33,677	46,625
Accumulated amortization Balance at December 31, 2017 Charge for the year	1,678 2,589	1,917 6,301	3,595 8,890
Balance at December 31, 2018	4,267	8,218	12,485
Net book value as at December 31, 2018	\$ 8,681	\$25,459	\$34,140
Net book value as at December 31, 2017	\$11,270	\$26,473	\$37,743

Notes to the Consolidated Financial Statements

December 31, 2018

## 11. PROPERTY AND EQUIPMENT

Property and equipment are comprised of:

			Furniture,		
	Land and Buildings	Leasehold Improvements	Fixtures and Equipment	Motor Vehicles and Boats	Total
Cost	Dallallige	mprovements	Equipment	and boats	10tai
Balance at December 31, 2016	\$2,242,982	\$469,169	\$637,517	\$539,018	\$3,888,686
Transfers from capital work-		• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	, , , , , , , , , , , , , , , , , , , ,	,
in-progress (Note 9)	-	-	18,108	-	18,108
Additions	-	47,668	116,724	104,100	268,492
Balance at December 31, 2017	2,242,982	516,837	772,349	643,118	4,175,286
Transfers from capital work-					
in-progress (Note 9)	38,624	-	4,250	-	42,874
Additions	42,599	16,071	187,932	399,736	646,338
Balance at December 31, 2018	2,324,205	532,908	964,531	1,042,854	4,864,498
Accumulated depreciation					
Balance at December 31, 2016	1,703,641	341,780	517,339	415,660	2,978,420
Charge for the year	89,096	24,638	47,918	56,913	218,565
Balance at December 31, 2017	1,792,737	366,418	565,257	472,573	3,196,985
Charge for the year	88,271	30,313	70,474	69,162	258,220
Balance at December 31, 2018	1,881,008	396,731	635,731	541,735	3,455,205
Net book value as at					
December 31, 2018	\$ 443,197	\$136,177	\$328,800	\$501,119	\$1,409,293
Net book value as at					
December 31, 2017	\$ 450,245	\$150,419	\$207,092	\$170,545	\$ 978,301

The Trust owns in excess of 69 acres of freehold properties, which were bequeathed or donated and for which a nominal value was recorded at the time of donation or bequest. These properties are located on New Providence, Long Island, Eleuthera, Abaco, Crooked Island, Exuma and Andros in The Bahamas.

Notes to the Consolidated Financial Statements

December 31, 2018

## 12. LEASEHOLD PROPERTIES

The Trust holds the following leasehold properties under 99-year leases granted by the Government of the Commonwealth of The Bahamas:

			Commencement	Annual
Description	Location	Size	Date	Rental
Inagua National Park (incl. Union				
Creek)	Great Inagua	183,780 acres	May 1, 1963	£ 1
Exuma Cays Land and Sea Park	Exuma	112,640 acres	January 1, 1964	£ 1
Peterson Cay National Park	Grand Bahama	1 acre	April 1, 1968	\$ 1
Pelican Cays Land and Sea Park	Abaco	2,100 acres	May 1, 1968	\$ 3
Conception Island National Park	North of Rum Cay	2,000 acres	October 1, 1971	\$ 3
Lucayan National Park	Grand Bahama	40 acres	March 1, 1982	\$ 1
Black Sound Reserve	Abaco	1 acre	January 1, 1986	\$ 3
The Rand Nature Centre	Grand Bahama	100 acres	February 26, 1992	\$ 10
Abaco National Park	Abaco	20,500 acres	April 21, 1994	<b>\$</b> 1
Wetlands, Ponds and Seabed between	1	·		-
Wide Opening and North Bight	Western Andros	185,032 acres	April 1, 2002	<b>\$</b> 1
Lakes, Ponds and Blue Holes between	1		•	
Stafford Creek and Fresh Creek	Andros	33,235 acres	April 1, 2002	<b>\$</b> 1
Little Inagua National Park	Inagua	31,360 acres	April 1, 2002	\$ 1
Seabed, Marsh and Mangroves near	<u> </u>			
and on Moriah Harbour Cay	Exuma	13,440 acres	April 1, 2002	\$ 1
Seabed between Stafford Creek and				
Staniard Creek – Barrier Reef	Andros	4,490 acres	April 1, 2002	<b>\$</b> 1
Seabed near Walker's Cay	Abaco	3,840 acres	April 1, 2002	\$ 1
Seabed between Fresh Creek and				
Lightbourn Point	Andros	3,172 acres	April 1, 2002	\$ 1
Broadleaf Forest and Lowlands	Andros	2,979 acres	April 1, 2002	\$ 1
Harold, Wilson and Bonefish Ponds	New Providence	1,530 acres	April 1, 2002	\$ 1
Pasture and O'Brien Cays	Exuma	161 acres	April 1, 2002	<b>\$</b> 1
Primeval Forest, South Ocean	New Providence	3 acres	April 1, 2002	\$ 1
Westside National Park		1,288,167 acres	January 1, 2010	\$ 1
Conception Island National Park	North of Rum Cay	25,173 Acres	January 1, 2010	\$ 1
Fowl Cays National Park	Abaco	1,346 Acres	January 1, 2010	\$ 1

The protected areas in the national park holdings managed by the Trust total approximately 1.9 million acres.

Notes to the Consolidated Financial Statements

December 31, 2018

#### 13. RELATED PARTY BALANCES AND TRANSACTIONS

Transactions with related parties during the year were as follows:

- a. Grants from the Government of the Commonwealth of The Bahamas of \$1,500,000 (2017 \$1,500,000).
- b. Administration of the charitable activities, without compensation, of The Bahamas National Trust (Canada) Foundation under an agency agreement.
- c. Executive and senior management emoluments of \$469,954 (2017 \$462,524).

#### 14. FUND BALANCES

## **General Fund**

No dividends, bonus or other profit is permitted to be paid to any entity or person out of the income or property of the Trust. Dividends from BNPS are permitted to be paid to the Trust for its general purpose at the discretion of the Council.

Members of the Trust are not liable to contribute towards the payment of the debts and liabilities of the Trust beyond the amount of their annual subscriptions.

## The Heritage Fund

The Heritage Fund was established by the Trust as an endowment fund in 1984 with the restriction that contributions thereto would be held indefinitely as capital and invested in income-producing investments. In the normal course of business, the General Fund is only entitled to receive and expend the income realized from investments of the Heritage Fund. Any capital transfer from the Heritage Fund to the General Fund requires the approval of 75% or more of the Council's members.

#### 15. ACCRUED EXPENSES AND OTHER LIABILITIES

Accrued expenses and other liabilities are as follows:

	2018	2017
Accounts payable	\$122,050	\$145,104
Accrued expenses	98,114	59,890
Professional fees payable	20,000	20,000
Gratuity payable	7,000	29,604
· · ·	\$247,164	\$254,598

#### 16. DEFERRED CONTRIBUTIONS

Deferred contributions as at December 31, 2018 are as follows:

Projects	Note	2018	2017
Exuma Cays Land and Sea Park	(a)	\$294,970	\$645,942
Community Based Conch	• •		
Management Project	(b)	143,000	-
Leon Levy Project	(c)	122,066	25,759
Shark Tank	(f)	100,000	-
Other Project	• • •	24,307	37,432
Grand Bahama National Parks	(d)	18,976	60,000
Bahamas National Parks Safaris	(e)	-	60,000
		\$703,319	\$829,133

- a) Exuma Cays Land and Sea Park represents the bequest of the late Gregory John Pentek to the Trust, as his residual beneficiary, for the benefit of Exuma Cays Land and Sea Park development (ECLSP).
- b) Under an agreement between the Government of The Bahamas and the Inter-American Development Bank (IDB), the Trust has received financing from the Japan Special Fund for Poverty Reduction (JPO). The Trust intends to apply part of the proceeds of the grant to payments under the Community Based Conch Management pilot project in the Family Islands for the services of a consultant who will work with the project manager, project stakeholders and other consultants to develop a management plan for the East Grand Bahama National Park. The grant is intended to increase the socioeconomic benefits derived from conch fishery in the designated areas of Grand Bahama.
- c) Leon Levy Project ("the Project") represents the project managed by the Trust under the conservation management agreement entered into on November 30, 2007, between the Trust and The Leon Levy Foundation ("the Foundation"). The overall objective of the Project is to create a beautiful educational and actively used Native Plant Botanical Garden. Specific components or aspects of the Project may include a focus on native trees, special attention on traditional bush medicine, and a demonstration pineapple farm. The Foundation provides the Trust with the funding requirements of the Project on a regular basis, based on the budget and work plan for the specified period.
- d) Grand Bahama National Parks represents the partnership program with Freeport Harbor Company Limited for program and park management in Grand Bahama. The purpose of this project is to make improvements for the national parks on Grand Bahama Island and support for a marine protected area in West Grand Bahama. As per the partnership agreement, Freeport Harbor Company Limited agreed to provide \$60,000 per year over a three-year period for a total of \$180,000. The funds are being used for educational programs, establishing coral nurseries at local marine parks, park improvements for the Rand Nature Center and Lucayan National Park properties and to cover expenses for surveys and community meetings to establish a marine park in West Grand Bahama.
- e) Bahamas National Parks Safaris represented the contribution received from the Leon Levy Foundation which was applied to capital expenditure of BNPS.
- f) Shark tank represents the portion of the donation awarded to the Trust as winner of the Discovery Channel's "Shark Tank Meets Shark Week" competition in July 2018.

**Notes to Consolidated Financial Statements** 

December 31, 2018

# 17. NET (LOSS) INCOME BY REGION/SEGMENT BEFORE THE HERITAGE FUND INCOME

			2018			_	
		Grand			Nassau		Total
	Exuma	Bahama	Inagua	Eleuthera	and others	BNPS	2018
INCOME							
Government grants	\$ -	\$ -	\$ -	\$ -	\$1,500,000	\$ -	\$1,500,000
Contributions from non-profit						-	
organizations	-	-	-	-	1,384,618		1,384,618
Other gifts and donations	31,822	7,056	•	421	643,638	-	682,937
Park fees, moorings and tours	378,548	125.012	300	46,166	11.951	_	561,977
Events proceeds and other activities	-	23,630	-	· -	283.764	•	307,394
In-kind donations	36,000	11.205	-	-	170,678	_	217,883
Members' subscriptions	22,980	8.644	-	2.095	67,739	-	101,458
Retail sales	34,358	17,122	•	20,679	5,485	_	77,644
Income from Discovery Club	,	.,,	-		69,472	-	69,472
Dive tag sales	39,942	-	_	_	-	_	39,942
Interest	00,012	_			7,121	_	7,121
Research fees	900		_	_	,,,_,		900
Trescarorrices	000						
Total income	544,550	192,669	300	69,361	4,144,466	-	4,951,346
EXPENSES		·					
Salaries and benefits	207,779	178,563	73,201	-	1,514,841	29,941	2,004,325
Projects supported by non-profit		,	,		.,,	,_	_,
organizations	_		_	536,255	377,134	-	913,389
Cost of events	_	646	_	-	379,812	-	380,458
Depreciation and amortization	102,552	59,948	9,483	33,049	62,078	_	267,110
In-kind expenses	36,000	11,205	0,.00	-	170,678	_	217,883
Repairs and maintenance – general	36,148	17,300	30	160	123,038	_	176,676
Maintenance of vehicles and boats	60,494	10,825	25,505	82	59.598	_	156,504
Committees, conferences and travel	28,772	12.393	308	410	93,344	_	135,227
Utilities	9,600	31,536	2,754	710	80,981	_	124,871
Miscellaneous	7.648	3,287	2,704	93	92,019	_	103,047
General insurance	46,611	23,209	2,887	-	29,684	_	102,391
Professional fees	1,550	25,205	595	_	85.713	_	87.858
	1,550	-	393	-	03,113	-	07,000
Advertising, publications and	40 470	4.404		6 060	62 600		85.450
outreach	13,473	1,401	-	6,968	63,608	-	
Postage and office supplies	8,817	22,372	-	-	37,909	-	69,098
Rent	00.045	40.070	-	40.407	52,800	-	52,800
Cost of sales - retail	20,615	10,273	-	12,407	3,887	-	47,182
Bank charges	60	2,195		1,155	26,400	-	29,810
Freight and duty	17,424	1,494	526	-	8,867	-	28,311
Security	-	1,003	-	-	15,827	-	16,830
Public meetings and school							
education	-	396	-	-	5,193	-	5,589
Total expenses	597,543	388,046	115,289	590,579	3,283,411	29,941	5,004,809
NET (LOSS) INCOME BEFORE THE HERITAGE FUND INCOME	\$ (52,993)	\$(195,377)	\$(114,989)	\$(521,218)	\$ 861,055	\$(29,941)	\$ (53,463)

Notes to Consolidated Financial Statements

December 31, 2018

# 17. NET (LOSS) INCOME BY REGION/SEGMENT BEFORE THE HERITAGE FUND INCOME (continued)

			2017				
	Exuma	Grand Bahama	Inagua	Eleuthera	Nassau and others	BNPS	Total 2017
INCOME	·						
Government grants	\$ -	\$ -	\$ -	\$ -	\$1,500,000	\$ -	\$1,500,000
Contributions from non-profit							
organizations	-	-	-	-	1,041,284	-	1,041,284
Other gifts and donations	8,797	9,834	-	934	651,878	-	671,443
Park fees, moorings and tours	257,304	114,767	-	37,000	14,443	-	423,514
Events proceeds and other							
activities	_	5,049	-	•	224,492	-	229,541
In-kind donations	-	•	-	-	153,121	-	153,121
Members' subscriptions	17,105	5,755	-	4,630	50,407	-	77,897
Income from insurance claim							
proceeds	-	•	-	-	62,476	•	62,476
Retail sales	22,874	11,077	-	17,849	6,977	-	58,777
Income from Discovery Club	•	-	-	-	37,706	-	37,706
Dive tag sales	17,274	-	-	-	-	-	17,274
Interest	24	-	•	-	7,919	-	7,943
Research fees	-		-	-	600	-	600
Total income	323,378	146,482	•	60,413	3,751,303	_	4,281,576
EXPENSES				-			
Salaries and benefits	90,424	191,357	69,197	-	1,401,993	-	1,752,971
Projects supported by non-profit							
organizations	-	-	-	480,993	460,280	27,972	969,245
Depreciation and amortization	89,336	54,630	9,483	16,106	52,605	-	222,160
Cost of events	-	1,931	-	-	206,342	-	208,273
Professional fees	597	100	-	-	153,375	-	154,072
In-kind expenses	-	-	•	•	153,121	-	153,121
Utilities	19,148	33,696	3,395	-	89,443	-	145,682
Maintenance of vehicles and boats	61,614	6,644	15,300	-	49,646	-	133,204
Repairs and maintenance - general	8,090	9,217	251	800	125,337	-	143,695
Committees, conferences and							
travel	11,002	4,672	817	833	92,281	-	109,605
General insurance	45,365	23,509	2,887	-	25,311		97,072
Postage and office supplies	842	18,707	-	-	61,835	89	81,473
Advertising, publications and							
outreach	1,516	1,069	-	-	49,984	2,661	55,230
Rent	-	-	-	-	52,300	-	52,300
Miscellaneous	1,868	599	-	-	35,074	582	38,123
Cost of sales - retail	-	7,938	-	10,498		-	18,436
Bank charges		2,152	-	134	15,460	-	17,746
Freight and duty	7,412	1,549	6	-	5,798	-	14,765
Security	-	2,537	-	•	7,880	-	10,417
Public meetings and school							
education	•	569	-	-	5,029	-	5,598
Total expenses	337,214	360,876	101,336	509,364	3,043,094	31,304	4,383,188
NET (LOSS)/INCOME BEFORE	<b>A</b> 110	****		****		A(A)	A (404 046)
THE HERITAGE FUND INCOME	\$ (13,836)	\$(214,394)	\$(101,336)	\$(448,951)	\$ 708,209	\$(31,304)	\$ (101,612)

Notes to Consolidated Financial Statements

December 31, 2018

#### 18. PENSION COSTS

Pension costs of \$39,007 (2017 - \$28,252), included in salaries and benefits, represent the Trust's contribution to the defined contribution pension plan for the year.

#### 19. FAIR VALUE OF FINANCIAL INSTRUMENTS

Management estimates that the carrying values of the financial assets and liabilities disclosed in the statement of financial position approximate fair values at the reporting date due to one or more of the following reasons: (i) short-term maturities, (ii) interest rates approximate market rates and (iii) carrying values approximate fair values.

#### Fair value hierarchy

The table below analyses the class of financial instruments measured at fair value by the level in the fair value hierarchy within which the fair value measurement is categorized at the reporting date:

	2018					
	Level 1	Level 2	Level 3	Total		
Financial assets at FVTPL	\$1,831,485	\$ -	\$ -	\$1,831,48 <u>5</u>		
	2017					
	Level 1	Level 2	Level 3	Total		
Available-for-sale investments	\$2,870,995	\$ -	\$ -	\$2,870,995		

#### 20. FINANCIAL RISK MANAGEMENT

The Trust engages in transactions that expose it to market risk, credit risk and liquidity risk. The Trust's financial performance is affected by its capacity to understand and effectively manage these risks.

#### a. Market risk

Market risk is the possibility that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk comprises three types of risks: currency, interest rate and other price.

## (i) <u>Currency risk</u>

Currency risk is the possibility that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. At the reporting date, the Fund has minimum exposure to currency risk.

#### (ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates. The Trust's term deposits and investments in government stocks are interest-bearing and as a result the Trust is exposed to interest rate risk on these financial instruments to the extent of changes in prevailing interest rates.

Notes to Consolidated Financial Statements

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### 20. FINANCIAL RISK MANAGEMENT (continued)

## a. Market risk (continued)

### (ii) Interest rate risk (continued)

Management's best estimates of the effect on net income for the year due to reasonably possible increases in interest rates, with all other variables held constant, are indicated in the table below. The actual results may differ from the sensitivity analysis below and the difference could be material. Equivalent decreases in interest rates by the percentages shown below would result in equivalent but opposite effects to the amounts shown below.

	2018		2017	
	Change in interest rates	Effect on net income	Change in interest rates	Effect on net income
Term deposits	1.0%	\$ 364	1.0%	\$ 377
Investments in government stocks	0.5%	\$10,400	0.5%	\$11,000

## (iii) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices and other market factors. The Trust is exposed to other price risk through its available-for-sale investments.

Management's best estimate of the effect on net income for the year due to a reasonably possible increase in prices, with all other variables held constant, is indicated in the table below. The actual trading results may differ from the sensitivity analysis below and the difference could be material. An equivalent decrease in prices by the percentage shown below would result in an equivalent but opposite effect to the amount shown below.

	2018		2017	
	Change in prices	Effect on net income	Change in prices	Effect on net income
Financial assets at FVTPL	5%	\$91,574	<u>-</u>	-
Available-for-sale investments	-	-	5%	\$143,550

#### b. Credit risk

Credit risk is the possibility that a counterparty to a financial instrument will default on its contractual obligation or commitment that it has entered into with the Trust and cause the Trust to incur a financial loss. The Trust has not experienced significant credit losses notwithstanding its significant exposure to risk in relation to its cash and cash equivalents, term deposits, investments in government stocks, interest receivable, other receivables and accounts receivable. The Trust manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and by monitoring exposure in relation to such limits.

Notes to Consolidated Financial Statements

December 31, 2018

### 20. FINANCIAL RISK MANAGEMENT (continued)

#### b. Credit risk (continued)

The Trust's maximum credit risk exposure at the reporting date is represented by the carrying amounts of the financial assets in the statement of financial position.

## c. Liquidity risk and capital management

The Trust manages liquidity risk by developing other sources of revenues in the parks, maintaining adequate members and donors, launching capital fundraising activities, obtaining government grants, and monitoring budgets and project forecasts. The capital structure of the Trust is represented by its fund balances. The Trust manages its capital to ensure that the Trust will be able to continue as a going concern. Ultimate responsibility for the management of capital rests with the Council of the Trust. The Trust is not subject to externally imposed capital requirements.

#### 21. SUBSEQUENT EVENT

The Government of the Commonwealth of The Bahamas allocated \$1,500,000 of its 2018/2019 fiscal budget (2017 - \$1,500,000 of its 2017/2018 fiscal budget) to be contributed to the Trust.

See Independent Auditors' Report on pages 1 to 3.